



# Ohio

## Ohio Historic Preservation Tax Credit Round 10 Application

DUDLEY R. ALLEN MEMORIAL

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## Ohio Historic Preservation Tax Credit Program

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### Round 10 Timeline

The following dates are important deadlines for Round 10 of the Ohio Historic Preservation Tax Credit Program:

- Applications Due: April 2, 2013
- Application Review Period: April 3 - June 18, 2013
- Award Announcement: on or before June 30, 2013

### Application Fees

The below table outlines the Application Fee based on the total tax credit requested. Application Fees are due in full before the application submission deadline and should be made out to 'Treasurer, State of Ohio.'

Tax Credit Requested	Application Fee
Less than \$10,000	\$50.00
\$10,000 to \$24,999	\$100.00
\$25,000 to \$49,999	\$250.00
\$50,000 to \$99,999	\$500.00
\$100,000 to \$249,999	\$750.00
\$250,000 to \$499,999	\$1,000.00
\$500,000 to \$999,999	\$1,500.00
\$1,000,000 to \$5,000,000	\$2,000.00





## Application Instructions

This worksheet will provide guidance on what information and documentation are required for an application to the Ohio Historic Preservation Tax Credit Program. Please read all instructions carefully before compiling your application and contact the Office of Redevelopment at [historic@development.ohio.gov](mailto:historic@development.ohio.gov) or (614) 995-2292 if you have any questions about the application.

- Any applications received after the last day of the submission period will not be considered.
- The Ohio Historic Preservation Tax Credit Program materials are available online at [development.ohio.gov](http://development.ohio.gov). Complete the application as a PDF form and print out for submission with original signature by the authorized representative of the applicant, along with the attachments required in each section.
- On all applications, only original signatures of the applicant's authorized representative will be accepted; no copies shall be considered.
- Applicants must provide the following:
  - » Two completed original applications in hard copy form;
  - » One electronic copy of the application submitted on compact disc (no flash drives);
  - » Application fee made out to 'Treasurer, State of Ohio.'
- You may submit forms and payment via U.S. mail, delivery service or in person to:  
**Ohio Development Services Agency, Office of Redevelopment**  
**77 South High Street, 26th Floor, Columbus, Ohio, 43215**

\*The Office of Redevelopment is open between 8:00 a.m. and 5:00 p.m., Monday-Friday.

### For the electronic application submission:

- Submissions should include this application document, completed; and all attachments as listed in Appendix 4.
- Each document should have a descriptive label with the name of the applicant followed by the name of the document, or attachment number if applicable (Applicant X: Attachment 2.3).
- Attachments can be any Microsoft, Adobe, or other common application types.
- If available, include a folder of select exterior and interior photos of the historic building(s) in the application for communications purposes.

### For the original application submission:

- Applications must be submitted in three-ring binders only.
- Each section of the application must be tabbed to delineate application Sections A, B and C. Tabs to delineate each attachment are preferred.
- All pages must be numbered (e.g. A1, A2, B1, etc.). Hand numbering will be accepted.



## Section A - Eligibility Criteria

### 1. Authorized Representative Declaration Form

PROVIDE AS ATTACHMENT A1

I hereby attest that the information I have provided is, to the best of my knowledge, correct. I understand that falsification of representations in this application may subject the applicant to criminal sanctions including fines and/or imprisonment pursuant to O.R.C. 2921.77 and make the applicant ineligible for future state assistance pursuant to O.R.C. 9.66.

Authorized Representative's Signature:

\_\_\_\_\_  
(Original Signature only)

Date: \_\_\_\_\_

Authorized Representative's Name and Title: \_\_\_\_\_



**2. Authorization to Release Tax Information**

PROVIDE AS ATTACHMENT A2

I, \_\_\_\_\_, (name of taxpayer) hereby authorize the Ohio Department of Taxation and any of its agents and/or employees to release my tax records to the Ohio Development Services Agency (Development). I understand that these records may be used by Development to ensure my taxpayer compliance with all tax laws and to verify the information reported to Development for various purposes relating to evaluation of potential tax credits. Except as authorized by this waiver, Development must maintain the confidentiality of the information received pursuant to O.R.C. 1347.15(H) with respect to this waiver.

I certify under penalties of perjury that I am the taxpayer identified below or an agent authorized to certify on its behalf.

Company Name: \_\_\_\_\_

Authorized Agent's Name and Title: \_\_\_\_\_

Authorized Agent's Signature: \_\_\_\_\_

\_\_\_\_\_  
(Original Signature only)

Date: \_\_\_\_\_

Company Address: \_\_\_\_\_

Company Telephone: \_\_\_\_\_

Social Security Number (if an individual): \_\_\_\_\_

Federal Employer Identification Number: \_\_\_\_\_

Ohio Charter Number: \_\_\_\_\_

Ohio Franchise Tax Identification Number: \_\_\_\_\_

Commercial Activity Tax Account Number: \_\_\_\_\_

Ohio Employer Withholding Account Number: \_\_\_\_\_

Ohio Vendor's License Number: \_\_\_\_\_

Ohio Consumer's Use Tax Account Number: \_\_\_\_\_

Ohio Direct Pay Permit Number: \_\_\_\_\_



### 3. Project Information Summary

PROVIDE AS ATTACHMENT A3

#### PROJECT INFORMATION

Name of Building/Project: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_, Ohio Zip: \_\_\_\_\_

County: \_\_\_\_\_

Parcel Number(s): \_\_\_\_\_

Permanent Jobs Created: \_\_\_\_\_ Construction Jobs Created: \_\_\_\_\_

Project Square Feet: \_\_\_\_\_ Residential Units: \_\_\_\_\_

Start Date (MM/DD/YYYY): \_\_\_\_\_ End Date (MM/DD/YYYY): \_\_\_\_\_

#### FINANCIAL INFORMATION

Total Project Investment: \_\_\_\_\_

Remaining Investment to Complete Project: \_\_\_\_\_

Estimated Qualified Rehabilitation Expenditures: \_\_\_\_\_

Ohio Historic Preservation Tax Credit Requested: \_\_\_\_\_

#### OWNER OR LESSEE INFORMATION

Project Owner or Lessee: \_\_\_\_\_

Tax Class (LLC, S/C-Corp, Partnership, Individual, Other): \_\_\_\_\_

Representative Name and Title: \_\_\_\_\_

Representative Company: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

#### PROJECT CONTACT INFORMATION

Contact Name and Title: \_\_\_\_\_

Contact Company: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_



#### 4. Description and Scope of Project

PROVIDE AS ATTACHMENT A4

**Project Description:** Provide a summary of the project (1-2 pages) describing its importance to the state of Ohio and the community and neighborhood in which the project is located. The description should include (1) goals of the project, (2) history of project property, (3) economic benefits, (4) community benefits and (5) anticipated or secured tenants.

**Project Scope:** Provide a summary that describes the rehabilitation work proposed as part of the project. A brief rehabilitation description should be included for every floor of the building (both floors included and excluded from the scope) and for improvements that will be made to the entire structure (e.g. exterior rehabilitation, building systems, etc.).

#### 5. Proof of Ownership or Leaseholder Interest

PROVIDE AS ATTACHMENT A5

**Eligibility Criteria:** The applicant is the fee simple owner of the building and is not a governmental entity, or, effective September 26, 2012, the applicant is a qualified lessee subject to a lease agreement for a building and eligible for the federal historic preservation tax credit under 26 U.S.C. 47 and is not a governmental entity, under section 149.311 of the Ohio Revised Code.

The applicant is a:

- ☐ Fee simple owner  
☐ Qualified lessee

#### DOCUMENTATION REQUIRED

1. If the applicant is a fee simple owner, provide at least one of the following:
  - a. Property deed or county auditor's card for all parcels; or
  - b. Executed sale and purchase agreement for all parcels if the property was sold recently and a deed is not yet available. A deed or county auditors card will need to be provided to demonstrate the sale when available; or
  - c. Executed closing documents for all parcels (settlement sheets).
2. If the applicant is a qualified lessee, provide an executed lease agreement for a term equal to or exceeding the lease term requirements under 26 U.S.C. 47(c)(2)(B)(vi), which requires a minimum of 27.5 years for residential rental property and 39 years for nonresidential real property.





## 6. Major Factor

PROVIDE AS ATTACHMENT A6

**Eligibility Criteria:** The issuance of a tax credit is a major factor in the applicant's decision to rehabilitate the historic building or to increase the level of investment in the rehabilitation.

The tax credit is a major factor in the decision to:

- ☐ Rehabilitate the historic building(s)
- ☐ Increase the level of investment in the rehabilitation

### DOCUMENTATION REQUIRED

1. If the tax credit is a major factor in the decision to rehabilitate the historic building(s), provide a declaration statement explaining how the tax credit is a major factor in the decision. Also provide documentation that major rehabilitation work has not commenced beyond stabilization, approved environmental abatement and approved work that is necessary to make a determination that the building qualifies as a historic building. Stabilization is defined as the act or process of applying measures designed to reestablish a weather resistant enclosure and the structural stability of an unsafe or deteriorated property while maintaining the essential form as it exists at present (National Park Service, 1983).

2. If the tax credit is a major factor in the decision to increase investment in the rehabilitation, provide a third-party cost certification of costs incurred as of the application submission. The applicant must not have incurred more than 25 percent of the total project Qualified Rehabilitation Expenditures as of the application submission. Applicants must provide documentation committing to expend the remaining 75 percent of the total project Qualified Rehabilitation Expenditures after application approval.

- If the applicant performed the rehabilitation work prior to receiving a positive recommendation on an applicable Part 2 Historic Preservation Certification Application for the project, the Qualified Rehabilitation Expenditures incurred prior to application approval will not be eligible for calculation of the tax credit.

## 7. Pre-Application Meetings

PROVIDE AS ATTACHMENT A7

**Eligibility Criteria:** All applicants must schedule pre-application meetings with both the Ohio Development Services Agency and the Ohio Historic Preservation Office prior to submitting an application. Applicants are encouraged to contact both offices early in the application submission period to schedule the meetings to ensure availability. Pre-application meetings may be conducted in person, on-site when possible, or via conference call.

### DOCUMENTATION REQUIRED

Provide a copy of email verification from both the Ohio Historic Preservation Office and Ohio Development Services Agency that pre-application meetings were conducted.



## SECTION B - Rehabilitation Information

**Definition:** A Combined State and Federal Project means a project that seeks both federal and Ohio Historic Preservation Tax Credits and references a Federal Historic Preservation Certification Application. A State Only Project means a project that does not seek Federal Historic Preservation Tax Credits.

Type of Project

☐ State Only Project

☐ Combined State and Federal Project

### 1. Historic Building Designation

PROVIDE AS ATTACHMENT B1

Type of Historic Designation

☐ Building(s) individually listed on the National Register of Historic Places

☐ Building(s) designated a local landmark by a Certified Local Government

☐ Building(s) located in a National Register Historic District

☐ Building(s) located in a National Park Service Certified Local Historic District

☐ Building(s) located in a Historic District designated by a Certified Local Government

Name of the Historic District, if applicable:

#### DOCUMENTATION REQUIRED - Certified Local Government Designations

For Combined Projects qualifying for the Ohio Historic Preservation Tax Credit Program due to local landmark or historic district listing by a Certified Local Government, the applicable documentation below must be submitted. This information must be submitted in addition to a preliminary Federal Part 1 Historic Preservation Certification Application (which must include a draft National Register of Historic Places nomination form).

1. If the building is designated as a local landmark by a Certified Local Government, provide a copy of the signed and dated local ordinance establishing the listing. The effective date of the local listing must be included.

2. If the building is located within a Historic District designated by a Certified Local Government, provide a copy of the signed and dated local ordinance establishing the listing and a statement from the Certified Local Government contact person that the property contributes to the significance of the local historic district. The effective date of the local listing must be included. A copy of the historic district map showing boundaries and specific location of the property on the map must also be submitted.



## 2. Historic Rehabilitation Information

PROVIDE AS ATTACHMENT B2

**State Only Projects** must complete an Ohio Part 1 & 2 Historic Preservation Certification Application available on-line at [development.ohio.gov/Urban](http://development.ohio.gov/Urban).

**Combined State and Federal Projects** must complete a Federal Part 1, if applicable, and Federal Part 2 Historic Preservation Certification Application.

Applicants are **strongly encouraged** to submit the Ohio Part 1 & 2 or Federal Part 1 and Federal Part 2 to the Ohio Historic Preservation Office (OHPO) well ahead of the application submission deadline. If a complete Part 1 and Part 2 are not submitted by the application submission deadline, the application will not be considered in that round of funding.

Please note that the Ohio Historic Preservation Tax Credit Application does not take the place of any Federal Historic Preservation Certification Application requirements for Combined State and Federal Projects.

For State Only Projects, date Ohio Part 1 & 2 was submitted to the OHPO: \_\_\_\_\_

For Combined Projects, date Federal Part 1 was submitted to the OHPO: \_\_\_\_\_

For Combined Projects, date Federal Part 2 was submitted to the OHPO: \_\_\_\_\_

### DOCUMENTATION REQUIRED

1. For State Only Projects, provide the Ohio Part 1 & 2 Historic Preservation Certification Application (or a copy of the signed cover page if already submitted) as Attachment B2.
2. For Combined Projects, if applicable, provide the Federal Part 1 Historic Preservation Certification Application (or a copy of the signed cover page if already submitted) as Attachment B2.1.
3. For Combined Projects, provide the Federal Part 2 Historic Preservation Certification Application (or a copy of the signed cover page if already submitted) as Attachment B2.2.



## PART C - Scoring Criteria

**Instructions:** The following scoring criteria worksheets are for the aid of applicants to walk through each measure used to evaluate applications. The self-scores will be automatically updated and totalled on the Self-Score Sheet at the end of the document. An application must score a minimum of 50 points to be considered eligible.

### Criteria A. Regional Distributive Balance

The top scoring applicant from each jurisdiction (municipalities or townships) will receive the maximum 15 points for the Questions 1 and 2 (Jurisdictional Balance and County Per Capita Balance). Applicants should complete scoring for these questions using the values from Appendices 1 and 2. Upon final scoring review, the Ohio Development Services Agency will adjust the scoring for the top scoring applicants from each jurisdiction to the maximum points for these questions (15 points total).

#### 1. Jurisdictional Balance

**Definition:** Weighted preference for applications in jurisdictions (municipalities or townships) where tax credits were not approved in previous rounds. The information regarding previously approved applications is available in Appendix 1.

#### SCORING

0 Projects	8
1-3 Projects	6
4-5 Projects	4
6-8 Projects	3
More than 8 Projects	2

Maximum Score = 8

Your Score: \_\_\_\_\_



## 2. County Per Capita Balance

**Definition:** Weighted preference for applications in counties with lower per capita tax credits approved in previous rounds. The information regarding previously approved applications is available in Appendix 2.

### SCORING

\$0 - \$9.99	7
\$10 - \$19.99	6
\$20 - \$29.99	5
\$30 - \$39.99	3
More than \$40	2

Maximum Score = 7

Your Score: \_\_\_\_\_





### 3. Benefit to Low-Income in Jurisdiction

PROVIDE AS ATTACHMENT C1

**Definition:** Weighted preference for projects that will create economic growth in distressed areas. This measure uses the poverty rate of the jurisdiction (municipality or township).

#### SCORING

30% or greater poverty	5
25 - 29.99% poverty	4
20 - 24.99% poverty	3
15 - 19.99% poverty	2
Less than 15% poverty	1

Maximum Score = 5

Your Score: \_\_\_\_\_

#### DOCUMENTATION REQUIRED

Provide the U.S. Census Bureau American FactFinder Results page documenting the “percent below poverty level” for the local jurisdiction (municipality or township) available at:  
<http://factfinder2.census.gov/>

##### Steps for using American FactFinder:

- 1) Select the ‘Topics’ search option on the left side of the screen.
- 2) Select ‘People,’ then ‘Poverty,’ then “Poverty” nested under that.
- 3) Close the ‘People’ topic and select the ‘Dataset’ topic, then select “2011 ACS 5-year estimates.”  
 CHECK: ‘Your Selections’ box should now display “Poverty” and “2011 ACS 5-year estimates.”
- 4) Click on the ‘Geographies’ search option, and select the Address tab.
- 5) Type in the project address and hit the ‘Go’ button.
- 6) The results display different scopes of geography. For a city, look for “Place within State” under the Geography Type column, and click on its associated Geography Name. In the case of a township, look for “County Subdivision” under the Geography Type column, and click on the township name.
- 7) Close the ‘Geographies’ search option.  
 CHECK: ‘Your Selections’ box should now include the place name as a search selection.
- 8) In the Search Results, select table S1701 “Poverty Status in the Past 12 Months.”
- 9) Print the Results page.

\*Note: At Step 6, you can also select “Census Tract” which will provide the required information for Question 4 at the same time.



## 4. Benefit to Low-Income in Census Tract

PROVIDE AS ATTACHMENT C2

**Definition:** Weighted preference for projects that will create economic growth in distressed areas. This measure uses the poverty rate of the census tract.

### SCORING

50% or greater poverty	5
40 - 49.99% poverty	4
30 - 39.99% poverty	3
20 - 29.99% poverty	2
Less than 20% poverty	1

Maximum Score = 5

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide the U.S. Census Bureau American FactFinder Results page documenting the “percent below poverty level” for the census tract available at: <http://factfinder2.census.gov/>

#### Steps for using American FactFinder:

- 1) Select the ‘Topics’ search option on the left side of the screen.
- 2) Select ‘People,’ then ‘Poverty,’ then “Poverty” nested under that.
- 3) Close the ‘People’ topic and select the ‘Dataset’ topic, then select “2011 ACS 5-year estimates.”  
CHECK: ‘Your Selections’ box should now display “Poverty” and “2011 ACS 5-year estimates.”
- 4) Click on the ‘Geographies’ search option, and select the Address tab.
- 5) Type in the project address and hit the ‘Go’ button.
- 6) The results display different scopes of geography. For your tract, look for “Census Tract” under the Geography Type column, and click on its associated Geography Name.
- 7) Close the ‘Geographies’ search option.  
CHECK: ‘Your Selections’ box should now include the census tract name as a search selection.
- 8) In the Search Results, select table S1701 “Poverty Status in the Past 12 Months.”
- 9) Print the Results page.



## 5. Benefit to Unemployed in County

**Definition:** Weighted preference for projects that will create economic growth in distressed areas. This measure uses the unemployment rate of the county during the month immediately proceeding the start of the application period (December 2012 for Round 10). Unemployment rates, calculated by the Ohio Department of Job and Family Services, are available in Appendix 3.

The Ohio Unemployment Rate as of December 2012 was 6.7 percent.

### SCORING

Unemployment greater than 2% above Ohio rate	5
Unemployment 1-2% above Ohio rate	4
Unemployment within 1% of Ohio rate	3
Unemployment 1-2% below Ohio rate	2
Unemployment greater than 2% below Ohio rate	1

Maximum Score = 5

Your Score: \_\_\_\_\_



## Criteria B. Potential Economic Impact

### 6. Leveraged Investment

PROVIDE AS ATTACHMENT C3

**Definition:** Weighted preference for applicants who leverage additional project investment. This measured is based on the Leveraged Investment Ratio:

$$\text{Total Project Investment} \div \text{Tax Credit Requested} = \text{Leveraged Investment Ratio}$$

**Financial Information** (automatically updated from Project Information Summary):

Total Project Investment: \_\_\_\_\_

Remaining Investment to Complete Project: \_\_\_\_\_

Estimated Qualified Rehabilitation Expenditures: \_\_\_\_\_

Ohio Historic Preservation Tax Credit Requested: \_\_\_\_\_

Leveraged Investment Ratio: \_\_\_\_\_

### SCORING

More than 10.0	10
9.1 to 10.0	9
8.1 to 9.0	8
7.1 to 8.0	7
6.1 to 7.0	6
5.1 to 6.0	5
4.1 to 5.0	3
4.0	1

Maximum Score = 10

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide a copy of the project budget meeting the guidelines below.



**Ohio**  
Historic Preservation  
Tax Credit

**Leveraged Investment Guidelines:**

The project budget should include a detailed listing of all costs including: acquisition, construction, furniture, fixtures, equipment, construction interest, architectural design, engineering, taxes and insurance, legal and professional fees, financing fees, project overhead, development fees, marketing and advertising, and any other major expenditure involved in project. In addition to a project budget, the below financial information must be provided and will be used to evaluate the Leveraged Investment and Financing Secured criterion.

- **Total Project Investment** – Every cost associated with the project from the beginning of the current owner's involvement. This figure includes acquisition costs, holding costs, marketing, parking lots or structures, new construction, additions, landscaping, furniture, site work and other investments related to the project.
- **Remaining Investment to Complete Project** – All costs necessary to complete the full project scope listed in this application. This number represents the total amount needed to fully finance the project.
- **Qualified Rehabilitation Expenditures (QREs)** - As defined in section 149.311 of the Ohio Revised Code, Qualified Rehabilitation Expenditures means expenditures paid or incurred during the rehabilitation period, and before and after that period as determined under 26 U.S.C. 47, by an owner of a historic building to rehabilitate the building. Qualified Rehabilitation Expenditures includes architectural or engineering fees paid or incurred in connection with the rehabilitation, and expenses incurred in the preparation of nomination forms for listing on the National Register of Historic Places. Qualified Rehabilitation Expenditures do not include any of the following:
  - (a) The cost of acquiring, expanding or enlarging a historic building;
  - (b) Expenditures attributable to work done to facilities related to the building, such as parking lots, sidewalks and landscaping;
  - (c) New building construction costs.
- **Ohio Historic Preservation Tax Credit Requested** - As stated in sections 5725.151, 5725.34, 5729.17, 5733.47, and 5747.76 of the Ohio Revised Code, "The credit shall equal twenty-five percent of the dollar amount indicated on the certificate, but the amount of the credit allowed...shall not exceed five million dollars."

Completing the above financial categories represents a commitment by the applicant to make the investments identified should the application be approved and should align with the Description and Scope of Project and Financial Information provided in the application. Costs associated with the rehabilitation of historic buildings that are not being rehabilitated in accordance with the U.S. Secretary of the Interior's Standards for Rehabilitation cannot be included in Leveraged Investment calculation.





## 7. Financing Secured

PROVIDE AS ATTACHMENT C4

**Definition:** Weighted preference for applicants who have financing and/or equity in place and are ready to begin development immediately.

Complete the table below with each type of secured funding source (e.g. bank loans, developer equity, local incentives) and the amount each source will provide.

Type of Financing Secured	Amount
Historic Preservation Tax Credits	
Ohio Historic Preservation Tax Credit (automatically updated)	
Federal Historic Preservation Tax Credit	
Private Sources	
Public Sources	
Other Sources	

Remaining Investment to Complete Project	
Total Financing Secured	
Percentage of Financing Secured	



## SCORING

100% of financing in place	15
90% of financing in place	13
80% of financing in place	11
70% of financing in place	9
60% of financing in place	7
50% of financing in place	5
40% of financing in place	3
Less than 40% of financing in place	1

Maximum Score = 15

Your Score: \_\_\_\_\_

## DOCUMENTATION REQUIRED

Provide documentation for all financing sources (Private Financing, Public Financing, and Developer Equity) meeting the guidelines below. Financing sources without proper documentation will be removed from the percentage of financing secured.

**Financing Secured Guidelines:**

- **Federal Historic Preservation Tax Credits** – For Combined Federal and State Historic Preservation Tax Credit projects, the submitted Qualified Rehabilitation Expenditures (QREs) listed in application will be multiplied by 20 percent to determine the financing in place from the federal historic preservation tax credit for the project.
  - o Example: \$1 million in QREs x 20 percent = \$200,000 of financing in place
- **Ohio Historic Preservation Tax Credits** – For all applicants the submitted QREs listed in the application will be multiplied by 25 percent to determine the financing in place from the state historic preservation tax credit for the project.
  - o Example: \$1 million in QREs x 25 percent = \$250,000 of financing in place
- **Private Financing** – Demonstration of private financing in place can be demonstrated through any or all of the following documents:
  - o **Term Sheet:** This document is signed by a bank, financial institution or other investment source declaring their total financial investment in the project, date in which the investment will be made, the term of investment, and any conditions upon closing.
  - o **Executed Loan Agreement:** This is a legal document demonstrating a commitment to loan a specific amount of financing for the project, date the



commitment was made and established period of time in which the investment will take place.

o **Commitment Letter:** This document is signed by a bank, financial institution or other investment source declaring their total financial investment in the project, date the commitment was made and established period of time in which the investment will take place. Letters of interest will be accepted but will not count toward the percentage of financing secured.

- **Public Financing - Demonstration of public financing in place can be documented** through an approved council or commission ordinance, development agreement, letter of commitment, or approval letter from a jurisdiction or public agency and must contain the dollar amount of financing for the project.

Specific Public Financing Source Requirements:

o **New Markets Tax Credits:** Provide 1) a letter of commitment from a Community Development Entity (CDE) committing tax credits to the project and 2) a letter from the CDE verifying that the organization has remaining new markets allocation currently available for the project.

o **HUD Insured Loans** (e.g. Section 220, 221, etc.): Provide a term sheet or executed loan agreement from a HUD approved lender meeting the private financing guidance requirements for term sheets and agreements.

o **4 Percent Housing Tax Credit:** Provide a letter of eligibility from the Ohio Housing Finance Agency (OHFA) determining the project is eligible for credits. Any equity commitments for the credits are requested but will not count toward the percentage of financing secured.

o **9 Percent Housing Tax Credit:** Provide a letter of approval from the Ohio Housing Finance Agency (OHFA) approving a credit reservation for the project. Any equity commitments for the credits are requested but will not count toward the percentage of financing secured.

- **Developer Equity - Demonstration of developer equity in place requires at minimum** 1) a signed letter of commitment from the developer containing the dollar amount committed and 2) information from a bank, financial institution, or third party accountant that clearly demonstrates the committed developer equity is unencumbered and available for this project. Please Note: Deferred Developer Fee documentation will be accepted but will not count toward the percentage of financing secured.



## 8. Timeliness to Completion

PROVIDE AS ATTACHMENT C5

**Definition:** Weighted preference for a non-staged project over a staged project. A non-staged project is scheduled to be completed in 24 months. A project is staged if it is scheduled to be complete in the duration of 60 months. Only staged projects are permitted to certify at project stages.

### SCORING

24-Month/Non-Staged	5
60-Month/Staged	1

Maximum Score = 5

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide the project completion schedule that includes design, permitting, construction start/end, tenant build-out, occupancy and other important project milestones. If the rehabilitation period is 60 months, provide documentation that explains reasoning for distributing the rehabilitation work over a period of 60 months. Also include a breakdown of the work to be completed within each stage.



## 9. Physical Scope and Construction Jobs

PROVIDE AS ATTACHMENT C6

**Definition:** Weighted preference for larger projects to maximize economic stimulus effect on a community by creating more immediate construction jobs and providing a larger area of physical improvement.

### SCORING

More than 120,000 square feet	10
100,000 to 120,000 square feet	9
80,000 to 99,999 square feet	8
60,000 to 79,999 square feet	7
50,000 to 59,999 square feet	6
40,000 to 49,999 square feet	5
30,000 to 39,999 square feet	4
20,000 to 29,999 square feet	3
10,000 to 19,999 square feet	2
Less than 10,000 square feet	1

Maximum Score = 10

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide a copy of the architectural drawings cover page, site plan, or county auditor's web page indicating the square feet of space proposed for the project. Architectural drawings must clearly note total square feet of the building or each floor. Drawings submitted to the Ohio Historic Preservation Office should not be referenced.

Physical scope may include rehabilitated spaces, building additions and new construction that is part of the project scope identified in the application.





## 10. Local Participation and Support

PROVIDE AS ATTACHMENT C7

**Definition:** Weighted preference for applicants who have received support from their local jurisdiction (municipality or township) or county in one of three forms.

### SCORING

Financial Commitment	5
Resolution of Support	3
Letter of Support	1
No Indication of Support	0

Maximum Score = 5

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide the appropriate documentation to demonstrate the level of local participation and support for the project.

**1. Financial Commitment:** Provide documentation of commitment from a jurisdiction and/or county that meets the Financing Secured Guidelines found in Question 7. The financial commitment can include loans, grants, tax abatements, and tax increment financing revenues and must support activities that are in close proximity and directly related to the project. The amount of commitment must exceed three percent of the Remaining Investment to Complete Project value.

**2. Resolution of Support:** Provide a resolution/ordinance from the local jurisdiction or county's governing body (e.g. city/village council, city commission, county commission, etc.) and dated within one year of the date this application was submitted that identifies the project by name as a high priority initiative for future development in the community.

**3. Letter of Support:** Provide a letter from the local jurisdiction or county. The letter should be signed by a local elected official or administrators of planning, economic development or community development.



## 11. Vacant Property

PROVIDE AS ATTACHMENT C8

**Definition:** Weighted preference for buildings that are under utilized or not occupied. Vacancy is measured exactly one year before the date on which the application must be submitted (April 2, 2012 for Round 10).

### SCORING

100% vacant	15
90-99.99% vacant	13
80-89.99% vacant	11
70-79.99% vacant	9
60-69.99% vacant	7
50-59.99% vacant	5
40-49.99% vacant	3
Less than 40% vacant	1

Maximum Score = 15

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

Provide a table that demonstrates the vacancy rate of the historic building to be rehabilitated as of April 2, 2012. A table row should be included for every floor of the building (both floors included and excluded from the scope) and identify the total square feet vacant and occupied and the percentage of total square feet vacant on the floor. If the property was 100 percent vacant, a floor-by-floor breakdown is not required.



## 12. Cost-Benefit Analysis and Job Commitments

PROVIDE AS ATTACHMENTS C9 and C10

**Definition:** Weighted preference for projects with the greatest return on investment (ROI) and job commitments already in place. The score is based on the result of the cost-benefit analysis performed on the project (6 points) and the percentage of the project space that already has an end user commitment in place (4 points).

### Cost-Benefit Analysis (6 points)

Complete the cost-benefit information on Page 24 and provide required attachments as Attachment C9. The Ohio Development Services Agency will conduct a cost-benefit analysis based on this data and award up to six points based on the ROI from the project to state and local governments, using the scoring rubric found on Page 25.

### Job Commitments (4 points)

Use the below scoring rubric to complete the job commitments portion of this question and provide required attachments as Attachment C10.

### SCORING

100% Leased	4
75% to 99.9% Leased	3
50% to 74.9% Leased	2
25% to 49.9% Leased	1
Less than 25% Leased	0

Maximum Score = 4

Your Score: \_\_\_\_\_

### DOCUMENTATION REQUIRED

**Job Commitments:** Provide an executed lease or signed letter of commitment for each committed tenant in the project. For residential end uses, provide a letter of commitment from the project developer committing to construct the residential units. The commitment letters must be written on company letterhead and include the amount of space each tenant commits to occupy and the length of the commitment. For projects with multiple tenants, provide a table or description summarizing the total percentage of the project that has an executed lease in place.



## Cost-Benefit Analysis Information

Provide the below information based on the projected impacts of the project. Instructions are provided on Page 25 and correspond to the numbers before each data section below.

### Project Information (automatically updated from Project Information Summary):

Project Mailing Address: \_\_\_\_\_

Permanent Parcel Number(s): \_\_\_\_\_

Tax Class: \_\_\_\_\_

Total Project Investment: \_\_\_\_\_

### 1. Property Market Value and Proposed End Use

Current Market Value of Property: \_\_\_\_\_

Future Appraised Value, Post-Construction: \_\_\_\_\_

End Use of Property, Post-Construction Percentage (%):

Office: \_\_\_\_\_ Retail: \_\_\_\_\_ Restaurant: \_\_\_\_\_ Hotel: \_\_\_\_\_ Residential: \_\_\_\_\_ Institutional: \_\_\_\_\_

### 2. Construction Employment

Construction Year	Construction Jobs	
	FTEs	Hourly Wage
1		
2		
3		
4		
5		

### 3. Operations Employment

Operations Year	Operations Jobs	
	FTEs	Hourly Wage
1		
2		
3		
4		
5		

### 4. Gross Receipts and Sales

Operations Year	Operations and Sales	
	Operations (e.g. rents)	Tenants (e.g. sales)
1		
2		
3		
4		
5		

### 5. Residential Occupants

Operations Year	Residents	
	Number	Average Income
1		
2		
3		
4		
5		



## Cost-Benefit Analysis Information Instructions

Use the below instructions to complete the cost-benefit analysis information on Page 24. For all data provided, provide documentation or references for the sources of the data. Acceptable documentation include, but are not limited to, project pro formas, market studies, contractor/architect projections, business plans, and labor or housing statistics.

**1. Property Market Value and Proposed End Use:** Input the current property market value based on a recent sale, real estate appraisal, or the county auditors record and project an estimated future market value following the rehabilitation. For each end use, input the percentage each will occupy in the proposed project, based on the total project area. The analysis will use this data to calculate property tax.

**2. Construction Employment:** Input projected annual employment (in whole numbers) and average wages for the construction personnel that will be necessary to complete the rehabilitation project. Non-staged (24-month) projects should only include impacts during the first two years. The analysis will use this data to calculate income taxes.

**3. Operations Employment:** Input projected annual employment (in whole numbers) and average wages for the operations (e.g. management) and occupants (e.g. tenants) employees that will work in the rehabilitated building. The analysis will use this data to calculate income taxes.

**4. Gross Receipts and Sales:** Input the total gross sales each from operations (e.g. rents) and tenants (e.g. sales) that are projected in the rehabilitated building. The analysis will use this data to calculate sales taxes.

**5. Residential Occupants:** For projects that include a residential component, input the number of residents (in whole numbers) that will live in the rehabilitated building and their average annual income. This analysis will use this data to calculate income taxes.

The Ohio Development Services Agency will conduct a cost-benefit analysis based on the provided data and award up to six points based on the return on investment (ROI) from the project to state and local governments, using the below scoring rubric.

ROI of 2.0 over 10 years	6
ROI of 1.6 over 10 years OR ROI of 2.0 over 15 years	5
ROI of 1.2 over 10 years OR ROI of 1.6 over 15 years	4
ROI of 0.8 over 10 years OR ROI of 1.2 over 15 years	3
ROI of 0.4 over 10 years OR ROI of 0.8 over 15 years	2
ROI of 0.4 over 15 years	1
ROI less than 0.4	0





## Appendix 1. Jurisdictional Balance Score

This appendix is provided as a reference for Question 1 of Section C. The the score for each jurisdiction (municipality or township) is provided in the table below. If there are no existing approved applications in the jurisdiction, the application will receive the maximum score for this measure (8 points).

Jurisdiction	Approved Applications	Jurisdictional Balance Score
Akron	9	2
Ashtabula	1	6
Berea	2	6
Cambridge	1	6
Canton	2	6
Chillicothe	1	6
Cincinnati	33	2
Cleveland	50	2
Columbus	13	2
Dayton	3	4
Delaware	1	6
Hamilton	5	4
Hayesville	1	6
Ironton	3	6
Kent	1	6
Lancaster	1	6
Lebanon	1	6
Lima	1	6
Marietta	1	6
Mount Vernon	1	6
Newark	1	6
Oberlin	1	6
Painesville	1	6
Piqua	1	6
Portsmouth	1	6
Russell Township (Geauga County)	1	6
Sandusky	2	6
Scott Township (Adams County)	1	6
Springfield	1	6
St. Clairsville	1	6
Toledo	6	3
Urbana	1	6
Warren	2	6
Youngstown	6	3



## Appendix 2. County Per Capita Balance Score

This appendix is provided as a reference for Question 2 of Section C. The score for each county is provided in the table below. If there are no existing approved applications in the county, the application will receive the maximum score for this measure (7 points).

County	Approved Tax Credits	Population (Census 2010)	Tax Credits Per Capita	County per Capita Score
Adams	\$61,752	28,550	\$2.16	7
Allen	\$2,059,052	106,331	\$19.36	6
Ashland	\$234,400	53,139	\$4.41	7
Ashtabula	\$639,350	102,728	\$6.22	7
Belmont	\$750,000	70,400	\$10.65	6
Butler	\$5,882,961	368,130	\$15.98	6
Champaign	\$794,250	40,097	\$19.81	6
Clark	\$2,954,903	138,333	\$21.36	5
Cuyahoga	\$149,221,386	1,280,122	\$116.57	2
Delaware	\$4,225,909	174,214	\$24.26	5
Erie	\$3,476,407	77,079	\$45.10	2
Fairfield	\$71,000	146,156	\$0.49	7
Franklin	\$20,286,143	1,163,414	\$17.44	6
Geauga	\$1,388,496	93,389	\$14.87	6
Guernsey	\$1,013,512	40,087	\$25.28	5
Hamilton	\$47,550,085	802,374	\$59.26	2
Knox	\$4,655,324	60,921	\$76.42	2
Lake	\$371,500	227,511	\$1.63	7
Lawrence	\$3,812,232	62,450	\$61.04	2
Licking	\$431,260	166,492	\$2.59	7
Lorain	\$2,000,000	301,356	\$6.64	7
Lucas	\$17,656,838	441,815	\$39.96	3
Mahoning	\$8,962,171	238,823	\$37.53	3
Miami	\$4,345,741	102,506	\$42.39	2
Montgomery	\$7,070,089	535,153	\$13.21	6
Portage	\$955,750	161,419	\$5.92	7
Ross	\$1,410,500	78,064	\$18.07	6
Scioto	\$1,543,630	79,499	\$19.42	6
Stark	\$22,517,298	375,586	\$59.95	2
Summit	\$6,454,567	541,781	\$11.91	6
Trumbull	\$1,614,565	210,312	\$7.68	7
Warren	\$934,250	212,693	\$4.39	7
Washington	\$2,315,614	61,778	\$37.48	3



### Appendix 3. County Unemployment Rates

This appendix is provided as a reference for Question 5 of Section C. The December 2012 Unemployment Rate for each Ohio County is provided in the table below.

County	Rate	County	Rate	County	Rate
Adams	11.1	Hamilton	6.2	Noble	9.7
Allen	7.0	Hancock	5.2	Ottawa	10.9
Ashland	7.2	Hardin	6.3	Paulding	6.2
Ashtabula	9.0	Harrison	7.6	Perry	8.9
Athens	6.6	Henry	7.4	Pickaway	6.6
Auglaize	4.8	Highland	9.1	Pike	12.3
Belmont	7.9	Hocking	7.1	Portage	6.2
Brown	8.2	Holmes	4.2	Preble	7.0
Butler	6.0	Huron	10.3	Putnam	5.4
Carroll	7.4	Jackson	8.3	Richland	7.6
Champaign	6.2	Jefferson	10.6	Ross	7.7
Clark	6.4	Knox	6.2	Sandusky	6.8
Clermont	6.3	Lake	6.3	Scioto	10.3
Clinton	9.7	Lawrence	7.2	Seneca	6.7
Columbiana	7.6	Licking	5.8	Shelby	5.9
Coshocton	9.0	Logan	6.2	Stark	6.7
Crawford	7.8	Lorain	7.2	Summit	6.2
Cuyahoga	6.6	Lucas	7.6	Trumbull	8.0
Darke	6.0	Madison	6.0	Tuscarawas	6.3
Defiance	6.6	Mahoning	7.3	Union	5.1
Delaware	4.3	Marion	7.2	Van Wert	7.0
Erie	7.0	Medina	5.6	Vinton	10.1
Fairfield	5.7	Meigs	10.9	Warren	5.6
Fayette	6.4	Mercer	3.9	Washington	7.1
Franklin	5.4	Miami	6.2	Wayne	5.5
Fulton	7.6	Monroe	10.1	Williams	6.8
Gallia	8.6	Montgomery	7.0	Wood	6.1
Geauga	5.7	Morgan	11.1	Wyandot	6.4
Greene	6.3	Morrow	6.7	<b>Source:</b> Ohio Department of Job & Family Services	
Guernsey	8.2	Muskingum	9.1		



## Appendix 4. Application Checklist

This appendix is provided as a reference for applicants to check the completion of all attachment requirements in the application.

Submitted (check)	Attachment	
Section A: Basic Project Information		
✓	A1	Owner Declaration Form
✓	A2	Authorization to Release Tax Information
✓	A3	Project Information Summary
✓	A4	Description and Scope of Project
✓	A5	Proof of Ownership
✓	A6	Major Factor Declaration
✓	A7	Pre-Application Meetings
Section B: Rehabilitation Information		
✓	B1	Historic Building Designation
✓	B2	Historic Rehabilitation Information
Section C: Scoring Criteria		
✓	C1	Benefit to Low Income in Jurisdiction
✓	C2	Benefit to Low Income in Census Tract
✓	C3	Leveraged Investment
✓	C4	Financing Secured
✓	C5	Timeliness to Completion
✓	C6	Physical Scope and Construction Jobs
✓	C7	Local Participation and Support
✓	C8	Vacant Property
✓	C9	Cost-Benefit Analysis
✓	C10	Job Commitments



## Self-Score Sheet

Regional Distributive Balance			
1. Jurisdictional Balance	Weighted preference for applications in jurisdictions (municipalities or townships) where tax credits were not approved in previous rounds.	0 Projects	8
		1 - 3 Projects	6
		4 - 5 Projects	4
		6 - 8 Projects	3
		More than 8 Projects	2
		<b>Total Possible Points</b>	<b>8</b>
2. County Per Capita Balance	Weighted preference for applications in counties with lower per capita tax credit awards in previous rounds.  (Total Tax Credit for Projects in County/Total County Population (U.S. Census 2010) = Tax Credit per Capita)	\$0 - \$9.99	7
		\$10 - \$19.99	6
		\$20 - \$29.99	5
		\$30 - \$39.99	3
		More than \$40	2
		<b>Total Possible Points</b>	<b>7</b>
3. Benefit to Low-Income in Jurisdiction	Weighted preference for projects that will create economic growth in distressed areas. This measure uses the jurisdiction in which the project is located.	30% or greater poverty	5
		25 - 29.99% poverty	4
		20 - 24.99% poverty	3
		15 - 19.99% poverty	2
		Less than 15% poverty	1
		<b>Total Possible Points</b>	<b>5</b>
4. Benefit to Low-Income in Census Tract	Weighted preference for projects that will create economic growth in distressed areas. This measure uses the U.S. Census tract in which the project is located.	50% or greater poverty	5
		40 - 49.99% poverty	4
		30 - 39.99% poverty	3
		20 - 29.99% poverty	2
		Less than 20% poverty	1
		<b>Total Possible Points</b>	<b>5</b>
5. Benefit to Unemployed in County	Weighted preference for projects that will create economic growth in distressed areas. This measure uses the county in which the project is located and is based on the unemployment rate in the month immediately proceeding the start of the application period.	Unemployment greater than 2% above Ohio rate	5
		Unemployment 1 - 2% above Ohio rate	4
		Unemployment within 1% of Ohio rate	3
		Unemployment 1 - 2% below Ohio rate	2
		Unemployment greater than 2% below Ohio rate	1
		<b>Total Possible Points</b>	<b>5</b>
		<b>Total Regional Distributive Balance Points</b>	<b>30</b>
Potential Economic Impact			
6. Leveraged Investment	Weighted preference for applicants which leverage additional project investment above the qualified rehabilitation expenditures.  (Total Project Cost/Estimated Tax Credit = Leveraged Investment Ratio)	More than 10.0	10
		9.1 to 10.0	9
		8.1 to 9.0	8
		7.1 to 8.0	7
		6.1 to 7.0	6
		5.1 to 6.0	5
		4.1 to 5.0	3
		4.0	1
		<b>Total Possible Points</b>	<b>10</b>
		7. Financing Secured	Weighted preference for applicants who have financing and/or equity in place and are ready to begin development immediately.
90% of financing in place	13		
80% of financing in place	11		
70% of financing in place	9		
60% of financing in place	7		
50% of financing in place	5		
40% of financing in place	3		
Less than 40% of financing in place	1		
<b>Total Possible Points</b>	<b>15</b>		
8. Timeliness to Completion	Weighted preference for a non-staged application of 24 months over a staged application of 60 months.		
		Staged	1
		<b>Total Possible Points</b>	<b>5</b>
9. Physical Scope and Construction Jobs	Weighted preference for larger projects to maximize economic stimulus effect on a community by creating more immediate construction jobs and providing a larger area of physical improvement.	More than 120,000 sq.ft.	10
		100,000 - 120,000 sq.ft.	9
		80,000 - 99,999 sq.ft.	8
		60,000 - 79,999 sq.ft.	7
		50,000 - 59,999 sq.ft.	6
		40,000 - 49,999 sq.ft.	5
		30,000 - 39,999 sq.ft.	4
		20,000 - 29,999 sq.ft.	3
		10,000 - 19,999 sq.ft.	2
		Less than 10,000 sq.ft.	1
<b>Total Possible Points</b>	<b>10</b>		
10. Local Participation and Support	Weighted preference for applicants who have received support from their local jurisdiction in one of three forms.	Financial Commitment	5
		Resolution of Support	3
		Letter of Support	1
		No Indication of Support	0
		<b>Total Possible Points</b>	<b>5</b>
11. Vacant Property	Weighted preference for buildings that are under utilized or not occupied. Vacancy is measured exactly one year before the date applications must be submitted.	100% vacant	15
		90 - 99.9% vacant	13
		80 - 89.9% vacant	11
		70 - 79.9% vacant	9
		60 - 69.9% vacant	7
		50 - 59.9% vacant	5
		40 - 49.9% vacant	3
		Less than 40% vacant	1
		<b>Total Possible Points</b>	<b>15</b>
		12. Cost-Benefit Analysis and Job Commitments	Weighted preference for projects with the greatest return on investment (ROI) and job commitments already in place. The score is based off the result of the cost-benefit analysis performed on the project (6 points) and the percentage of the project space that already has an end user commitment in place (4 points). Complete the job commitments portion of this measure and the Ohio Development Services Agency will conduct the cost-benefit analysis and award up to six points based on the ROI from the project to state and local governments.
75% to 99.9% Leased	3		
50% to 74.9% Leased	2		
25% to 49.9% Leased	1		
<b>Job Commitments Total Possible Points</b>	<b>4</b>		
ROI of 2.0 over 10 years	6		
ROI of 1.6 over 10 years OR ROI of 2.0 over 15 years	5		
ROI of 1.2 over 10 years OR ROI of 1.6 over 15 years	4		
ROI of 0.8 over 10 years OR ROI of 1.2 over 15 years	3		
ROI of 0.4 over 10 years OR ROI of 0.8 over 15 years	2		
ROI of 0.4 over 15 years	1		
<b>Cost-Benefit Analysis Total Possible Points</b>	<b>6</b>		
		<b>Total Potential Economic Impact Points</b>	<b>70</b>
		<b>Total Points</b>	<b>100</b>